

# **FORMULA DE CALCUL BENEFICIU**

**SOLD I + SOLD II + SOLD III + SOLD IV + SOLD V + SOLD VI + SOLD VII +  
SOLD VIII + SOLD IX + SOLD X + SOLD XI + SOLD XII = T (TOTAL)**

**(T (TOTAL) x PROCENT BENEFICIU) / 12 = B (BENEFICIU)**

## **CALCUL BONUSURI:**

**SOLD XII x PROCENT BONUS = b (bonus)**

**TOTAL: B + b**